

Newsletter

Frederick County Association of REALTORS®
The Voice of Real Estate in Frederick County

May 26, 2021

Meet the Board

Terry La Scola, President terry@welcomehomefrederick.com

Tony Checchia, President-Elect tonyc@veritarealestate.com

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Thomas Campbell, Director thomas@charisrealty.com

Kevin Carey, Affiliate Director kevin@careylendingteam.com



Ending this Monday, May 31: **The Spring RPAC Raffle**

With less than a week to go, we're already proud of the response our membership has given this year's raffle. Let's keep the momentum going! If you haven't purchased your tickets yet, consider all of the ways RPAC benefits you as a REALTOR®.



Don't delay! Tickets are \$25 for 10 or \$50 for 20, and the winner will be announced at our June 15 Membership Meeting. Visit our <u>raffle page</u> for more details or <u>click here</u> to buy tickets now.

Volunteer Feature

Get to Know Jon Prettyman



Jon Prettyman
Education Committee Chair and Young
Professionals Network Member

"Helping change lives through homeownership starts with having knowledgeable local agents. The responsibility starts with a passion to help with this process and is quickly followed by highly educated professionals wanting to make a difference. FCAR allows me to constantly be learning and help other agents find a way to break into this truly unique lifestyle."

Jon currently resides in Frederick and enjoys its combination of historic charm, as well as the forward thinking new age developments and considers it one of the greatest communities in Maryland. Prior to moving to Frederick, Jon lived in Montgomery County for over 20 years and is very familiar with the neighborhoods, local businesses and recreational activities. Spending seven years in the mortgage lending industry gave Jon a unique insight to multiple angles in Real Estate transactions.

When not helping families buy or sell homes, you can find Jon sitting on a beach with friends and family or traveling to explore new places, meet new people, and find his next favorite food dish!

Get more out of your membership.

Volunteer for one of our FCAR committees.

Click **HERE** to sign up and learn more about the following committees:

Advocacy | Budget & Finance | Commercial

Community Service | Education | Membership Events

Forms | Grievance | Professional Standards

Young Professionals Network Advisory

DID YOU KNOW

there's a private Facebook Group for FCAR members?

It's a safe space to share valuable information about events, business tips, articles, and RPAC activities.

Join Today

To find it on your own, search Groups on Facebook for "FCAR Members and Affiliates."

News You Can Use

Dates & **Deadlines**

Monday, May 31:

Spring RPAC Raffle Ends

Time is running out to invest in RPAC and be entered to win one of three great prize packages!

Tuesday, June 15:

FCAR Awards Ceremony & Membership Meeting

In addition to your monthly legal, lender, and presidential updates, we will be announcing the winners of this year's FCAR Awards as well as the Spring RPAC Raffle. Register now.

Tuesday, June 15:

License Renewals & Continuing Education

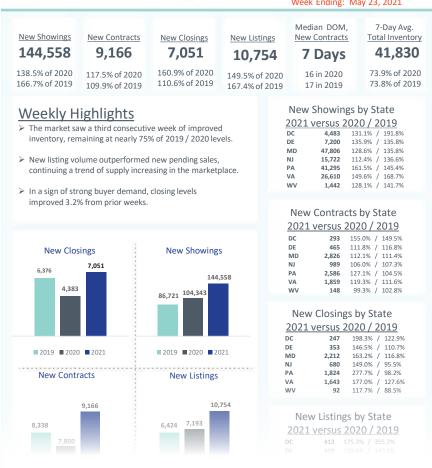
If you're currently practicing with your license on extended status, your updated renewal date is coming up on June 15, 2021. Learn more.

Friday, December 31:

Current NAR Code of Ethics Cycle Ends

Don't let this date sneak up on you! REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time. The training must meet specific learning objectives and criteria established by NAR. Learn more.

bright Weekly Market Report



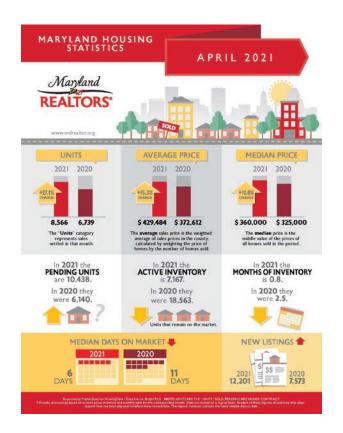
Click the image above to view the one-sheet summary, or view the full report on the Bright Steps Weekly Market Update page.

COVID-19 Industry Impact Watch

This bi-weekly newsletter highlights the most important COVID-19-related developments affecting the real estate industry from the National Association of REALTORS®, with research from FOCUS, a Leonine Business. Click the image or view the full report here.



News You Can Use





HOW TO: **Check your CE** credits with DLLR

All continuing education taken through FCAR is reported to the Maryland Department of Labor, Licensing and Regulation and are credited to your license. You can verify the information submitted to DLLR by clicking **HERE**.

If you click "History" it will show all of the education hours you have completed. You can reach the Maryland Real Estate Commission by clicking **HERE**.

FCAR Office Access: Now Open

After nearly a year of being locked, our office doors are once again open for members to swing by at their convenience. While our staff is fully vaccinated, we understand that everyone has

different comfort levels with COVID-19 precautions. If you wish to wear a mask while coming in, please feel free to do so and our staff will accommodate.

Office Closed for Memorial Day

In celebration of Memorial Day and in honor of those who served our country and who are no longer with us, our office will be closed this Monday, May 31.



FCAR Calendar

Sign up for these upcoming events using your FCAR Member Portal. Please note that all of our meetings are being held virtually until further notice. The Zoom links will be listed on the FCAR Calendar at www.fcar.org.

FCAR Awards Ceremony & June Membership Meeting

Tuesday, June 15 10:00 am-12:00 pm

We'll be announcing the winners of this year's FCAR Awards as well as the RPAC Raffle.

Summer Kickoff Virtual Bingo

Friday, June 25 6:00-8:00 pm

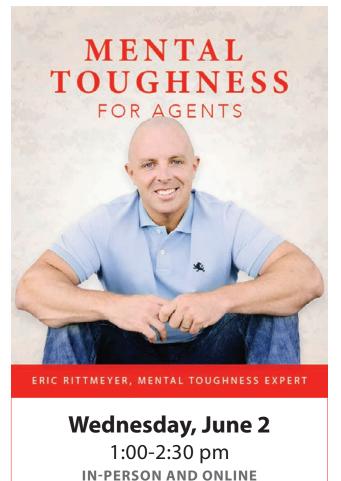
Kick off the summer with a virtual bingo/happy hour! All proceeds will benefit the FCARE fund. For more information or to donate a prize, contact a member of the

Community Service Committee.

SAVE THE DATE: FCAR 2021 Trade Show

Tuesday, October 19 11:00 am-2:00 pm

Event will be held at the Frederick Fairgrounds. Sponsorship and registration coming soon.



Register in your Membership Portal



Continuing Education

We have transitioned from 100% virtual classes to a hybrid model.

Mental Toughness for Agents

Wednesday, June 2 1:00-2:30 PM

Instructor: Eric Rittmeyer Mental Toughness trains you how to control your thoughts, feelings and attitudes, before, during and after a performance. Especially under pressure.

Fair Housing

Wednesday, June 8 9:00-10:30 AM

Instructor: Beau Pichon

Legal & Legislative Update

Friday, June 10 9:00 AM-12:00 PM

Instructor: Mark Feinroth

New Member Orientation

Wednesday, June 16

1:00-2:30 PM

Instructor: Marie Lagos

MREC RE Brokerage Relationships & Disclosures

Tuesday, June 22 9:00 AM-12:00 PM

Instructor: Collette Massengale

You now have the option to come in to the FCAR Classroom or stay at home and attend via Zoom. Please use your FCAR Membership Portal to sign up and choose which method you prefer.

Monitors will be present but will also be monitoring any students online. Instructors will have the option to teach in person or virtually. Virtual instructors will be displayed on our classroom projector screen. For live teachers, we will have a video camera facing them so virtual students will still be able to watch. For virtual classes, a Zoom link will be sent to your registered e-mail address the day before the class. Pursuant to DLLR authorization for online continuing education during the pandemic.

Note for Classroom Monitors: *Please bring a smart phone, tablet, or laptop in order to monitor virtual students.*

VIRTUAL CLASS INFORMATION

- Please arrive early to check in. The Zoom will open 15 mins. prior to class start time.
- Be prepared to show your license to enter the class.
- For safety purposes, absolutely NO driving is allowed while participating in virtual classes.
- Virtual classes should be attended with the same respect as in-person education. Please do not take other phone calls, browse other websites, or be moving around.
- At the time the meeting begins, the meeting will be closed and no one else will be able to enter.
- · Monitors will still be present and all virtual classes will be recorded.
- All students must have their cameras on the entire class (no camera, no class credit).
- Current class time duration standards remain in force. There will be no quiz or exam required at the end of the class.
- The Zoom meeting link will be sent to your e-mail one day before your class. You can also find the Zoom meeting links for all the classes on the FCAR calendar at www.fcar.org. For any additional questions, contact Natalie at 301-663-0757.

IN-PERSON CLASS PROTOCOLS

- · A face mask must be worn the entire duration of the class.
- There will be a limit of 15 students who can be in the classroom.
- Tables will be set up so students will be 6 feet apart.
- To accommodate instances where the instructor is teaching virtually, please bring in your laptop or tablet, if possible.

Special Thanks

to our Newsletter Sponsors





Frederick County Association of REALTORS®

The Voice of Real Estate in Frederick County

478 Prospect Blvd. | Frederick, MD 21701 | 301-663-0757 Have questions? info@fcar.org | Find us online: www.fcar.org









